Nokia Hosted Optical LAN Management service
With the Nokia Hosted Optical LAN Management service for integrators and channel partners, you can add more value to your LAN offering, increase your revenues and broaden your customer base.

This hosted management service helps your customers remove the barriers to upgrading to optical LAN by addressing their concerns over CAPEX, resources and the purchase and maintenance of a server.
Solution overview and benefits

Optical LAN offers gigabit speeds and reduces the total cost of ownership of a LAN by up to 50%. Voice, video, data, surveillance, access control, security, and Wi-Fi® services can all be converged onto one simple, centrally managed network that has military-grade security and a longevity far in excess of copper-based LANs.

With the Hosted Optical LAN Management service, Nokia helps you offer a differentiating and enhanced LAN solution.

This subscription service includes:
• Carrier-grade datacenter infrastructure.
• Direct access to Nokia’s pool of experts for support.
• Management of the hosting environment such as computing and storage systems, connectivity and security.
• Supervision and monitoring of the hosting platform, including housekeeping, optimization and security updates.
• 5571 PCC lifecycle management support.

Benefits for integrators and channel partners
• Differentiated and enhanced LAN offering.
• Lower initial investment.

Benefits for your customers
• Lower CAPEX.
• Reduced maintenance costs due to less IT effort.
• Internal resources can focus on core business.
Unmatched hosting capabilities
Now you can offer Optical LAN as a Service.

Nokia Hosted Optical LAN Management runs on a virtualized environment. It is hosted in the Nokia cloud and can be operational in a matter of days thanks to its standardization and automation.

The service requires lower initial investment and will help you diversify and enhance your LAN proposition. In addition to providing the infrastructure, you can also offer to operate your customers’ Optical LANs in a highly scalable and cost-efficient way.

This service enables you to target customers:
• Facing CAPEX pressure.
• Lacking skilled staff.
• Outsourcing IT.

An intuitive GUI gives you direct access to the Nokia 5571 POL Command Center solution over a secured connection so you can manage your customers’ LANs.
Nokia Hosted Optical LAN Management equips you with all the tools you need to stand out in the very competitive LAN market:

• Nokia Optical LAN provides operational efficiency, more capacity, longevity, security and lower total cost of ownership.

• Nokia Hosted Optical LAN Management service lets you operate your customers’ Optical LANs in addition to providing the LAN infrastructure.
About Nokia
We create the technology to connect the world. Powered by the research and innovation of Nokia Bell Labs, we serve communications service providers, governments, large enterprises and consumers, with the industry’s most complete, end-to-end portfolio of products, services and licensing.

From the enabling infrastructure for 5G and the Internet of Things, to emerging applications in digital health, we are shaping the future of technology to transform the human experience. networks.nokia.com

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